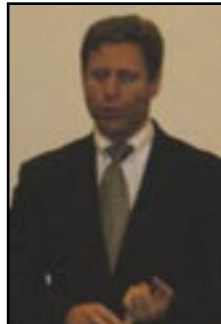


# WMAC-APA Performs ‘Payroll on Broadway’ at Tri-State Conference

BY KEITH HILL

Matron Mama Morton from “Chicago” waxing eloquently on advanced multistate taxation? Ms. Hannigan from “Annie” doing a monologue about expatriates? Christine Daae from “The Phantom of the Opera” in a dramatic presentation of stock options? This was no ordinary night at the theater.



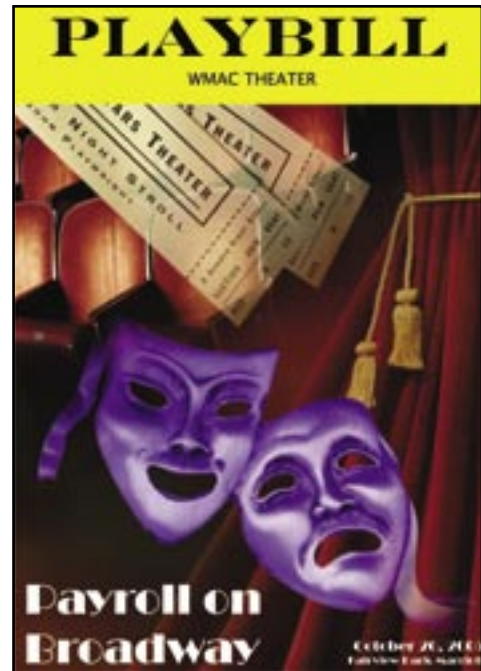
Top photo: Attendees of the 20th Annual Tri-State Conference, produced by the Washington Metropolitan Area Chapter of the APA, browse vendor tables to learn more about products.

Bottom left: Denise Coniglio, CPP, talks about stock options at the WMAC-APA tri-state conference.

Bottom right: Fred Kurtz advises his audience to prepare for the future during his financial planning session.

For those who attended the 20th Annual Tri-State Conference produced by the Washington Metropolitan Area Chapter of the American Payroll Association (WMAC-APA) on October 20, 2005 at the Fairview Park Marriott in Falls Church, Va., it would have appeared, at first blush, that these and other characters performing in front of the footlights and full house were straight off Broadway.

But in fact, the “characters” were WMAC-APA members



teaching workshops on topics of interest to conference attendees. Matron Mama Morton was played by Margaret Roark, CPP, Immediate Past President of the WMAC-APA. Charlotte Hodges, CPP, another WMAC-APA Past President, appeared as Ms. Hannigan, and Christine was performed by Denise Coniglio, CPP, Payroll Manager for Microstrategy.

Director Daniel Dycus, CPP, worked with a stellar cast in the three-act, epic production. As “supporting cast members,” the divine Michelle Wright, CPP, opened in “Sure Payroll!” while APA Past President Maureen Reed Brown, CPP, CGBA, (a founding member of WMAC-APA) starred in “The Payroll Monologues.” Attorneys Mary “Handy” Hevener and Dean Morley performed an enchanting duet in the finale, “Talkin’ Payroll,” while other “cast members” presented on such popular topics as Financial Planning (Fred Kurtz as Daddy Warbucks), Mergers and Acquisitions (Mary Angelbeck as Madam Giry), and Workplace Violence (Madonna McGwinn as Carlotta and Damien Stewart as The Phantom).

There was no doubt about it: At this year’s WMAC-APA Tri-State Conference, a brilliant cast took center stage and was worthy of the considerable applause it received. 🍷

*Keith Hill is Chapter Relations Chair for the Washington Metropolitan Area Chapter of the APA.*

# Payroll and Reality TV Mix at State Conference

BY RAEANN HOFKIN, CPP

The 2005 Pennsylvania “Reality Payroll” Statewide Conference, hosted by the Southeastern Pennsylvania Chapter (SEPA), was held October 7, 2005 at the Sheraton Park Ridge Hotel in King of Prussia, Pa.



Mary Sharp, CPP, SEPA's Government Liaison Officer (center), poses with another attendee and “The Apprentice” star, Donald Trump.



APA President-Elect Vickie Majors, CPP, presents SEPA's PPPY nominee Raeann Hofkin, CPP, with a chapter award.

The day started at “Tribal Council” (opening general session), but SEPA Chapter President Raeann Hofkin, CPP, granted all participants the chance for “immunity” when she explained the task involved in “The Amazing Race.” At registration, meeting participants were given a passport and their journey took them to each vendor booth throughout the day to get their passport stamped.

To get conference participants excited about this year's “Reality Payroll” theme during the welcoming remarks at the opening session, Hofkin asked attendees:

- Do you feel like “The Contender” with HR?
- Have there been times when you feel like you are in an “Amazing Race” against time to finish processing payroll?
- Are there times when you feel like screaming, “You're Fired!”?
- Have you found yourself “In a Fix” with year-end, the new OT regulations, garnishments, or local and state taxes?

During the opening general session, attendees listened to Walt Stasinski, MEd, MPH, from Potential Unlimited, who spoke about leadership. Stasinski's program was both educational and entertaining with a focus on providing solutions for attendees' work challenges in “Reality Payroll.” He explained that success requires real effort, but the journey should always be fun.

Categories for breakout sessions tied in naturally with reality TV-show themes. “The Amazing Race” breakout sessions included presentations from Walt Stasinski on customer

service; Robert Farina, CEO of Cybershift, spoke on the Sarbanes-Oxley Act; and a year-end presentation was given by Harold Ford of HRMG Solutions.



SEPA Vice President Debby Hecker, CPP, (center) poses with other “survivors.”

The “Fear Factor” breakout session included presentations on disaster recovery from Harvey Hodges, CPP, member of WMAC-APA; expatriate payrolls from

Charlotte Hodges, CPP, Past President of WMAC-APA; and garnishments, presented by Vickie Majors, APA's President-Elect.

Participants were summoned to the “boardroom” for a buffet lunch at the Copper Mill Restaurant in the hotel. Following lunch, the final journey began with the second half of the “amazing” speakers who talked the participants through numerous payroll “fear factors.”

“The Contender” breakout sessions included presentations from Jeff Weintraub, Esq. of Weintraub Stock & Grisham, PC, who updated attendees on the new overtime regulations. Jim Daniels of iEmployee presented the five core foundations of human resources, and Georgia Earp from the Governor's Center for Local Government showed attendees how to “contend” with local Pennsylvania tax issues.

The closing general session was a presentation on setting and keeping goals by Ann Weisbord, MEd. (sponsored by Carebridge Corporation). All the conference education pro-



John Ganse, CPP, presents Susquehanna Valley Chapter's PPPY nominee Heide Daugherty, CPP, with a chapter award.



Lehigh Valley Chapter members accept the PPPY nominee award from Vickie Majors, CPP, on Ken Krum's behalf.



APA President-Elect Vickie Majors, CPP, accepts the 2005 PPPY award for Ken Krum, CPP.

grams were focused on instructing payroll professionals on how to overcome roadblocks, detours, and speed bumps in the "payroll reality" they experience each day.

The final pit-stop for "The Amazing Race" was the highly anticipated "rose ceremony." Throughout the day, nominees for the Pennsylvania Payroll Professional of the Year (PPPY) award were announced. The nominees from each state chapter included:

- Raeann Hofkin, CPP – Southeastern Pennsylvania Chapter Tribe
- Flo Wilmot-Burner–Western Pennsylvania Chapter Tribe
- Heide Daugherty, CPP–Susquehanna Valley Chapter Tribe
- Ken Krum, CPP– Lehigh Valley Chapter Tribe

Although all contenders deserved immunity, Vickie Majors, CPP, presented the "final rose" (award) to Ken Krum, CPP, of the Lehigh Valley Tribe, who recently joined the APA staff as Director of Electronic Payroll Training. As Krum was unable to attend, Majors accepted the award on Krum's behalf. The grand ceremony was the perfect ending to a successful payroll conference. 🍀

*Raeann Hofkin, CPP, is President of the Southeastern Pennsylvania Chapter.*

## There's Still Time to Enter Chapter Contests

The APA Chapter Contests are creative and fun, and are an excellent way for your chapter to receive recognition for its remarkable accomplishments. Entries for the three contests listed below should be received by APA's Chapter Relations Department no later than April 3, 2006.

- Chapter Pictorial Contest
- Best Chapter Web Site Contest
- The Dream Theme Contest: Promoting Your Statewide & Regional Meeting

Winners will be recognized at the 24<sup>th</sup> Annual Congress in Orlando, Fla. For more information, visit "Chapter Network" at [www.payroll.org](http://www.payroll.org) to print an entry form for each contest or e-mail [chapterrelations@americanpayroll.org](mailto:chapterrelations@americanpayroll.org). 🍀

## Costume Contest Planned for Congress

When you were a kid, do you remember the excitement you felt before heading over to your best friend's slumber party? You rolled up your sleeping bag and pulled out your warmest pajamas to get ready for a fun night ahead. Here's your chance to relive those precious childhood memories!

Dress up in your favorite pajamas for the Congress Costume Contest and compete for a prize in 10 categories: Best Character, Sports, or Super Hero pajamas; Best Mismatched pajamas; Wildest House Shoes or Slippers; Grandma's Favorite "Muumuu" or House Dress; Most Creative Use of Flannel; Most Glamorous Robe; Best Animal-print or Animal pajamas; Best Use of Blanket or Sleeping Bag; Cuddliest Comfort Toy for Bedtime; and Best-dressed Pajama Party (group category). Judging will take place in the Exhibit Hall *before* this year's party, so make plans to change into your costume or wear it all day on Tuesday, May 23! 🍀

## Register for a 2006 Chapter Leadership Seminar

There is still room for additional chapter presidents and officers at the 2006 Chapter Leadership Seminars. These informative and ideal networking meetings will be held at the San Antonio Learning Center on the following dates:

- Saturday, March 25, 2006
- Saturday, June 24, 2006
- Saturday, October 7, 2006

For registration information, contact the APA Chapter Relations Department at (210) 226-4600 or e-mail us at [chapterrelations@americanpayroll.org](mailto:chapterrelations@americanpayroll.org).

## APA Welcomes Williamsburg Chapter

APA National welcomes the latest affiliated chapter to join the APA family:

**Colonial Capital Chapter of the APA,**  
in Williamsburg, Va.

**President: Michelle Wright, CPP**

Phone: (804) 698-7422

E-mail: MWright@sov.state.va.us

**Secretary: Melinee Cody, CPP**

Phone: (757) 873-1199

E-mail: mcody@pensoft.com


**Treasurer: Stephanie Salavejus, CPP**

Phone: (757) 873-2976

E-mail: ssalavejus@pensoft.com



Left to right is Melinee Cody, CPP, (Secretary); Michelle Wright, CPP, (President); and Stephanie Salavejus, CPP, (Treasurer).

For more information on the APA local chapters in your area, please contact the APA Chapter Relations department at [chapterrelations@americanpayroll.org](mailto:chapterrelations@americanpayroll.org). 

### Need to Make Officer Updates?

If your local chapter has new officers, changes to chapter information, a new Web site address, or any other updates, please send your information to [chapterrelations@americanpayroll.org](mailto:chapterrelations@americanpayroll.org) and be sure to update your new online Chapter Profile on APA's Web site.

## 2006 Statewide and Regional Meetings

### Illinois Statewide Conference

**Location:** Marriott Hotel, Hoffman Estates, Ill.

**Date:** September 20-22, 2006

**Contact:** Christine O'Hara, CPP, (312) 474-3221, or e-mail [christine.o'hara@infores.com](mailto:christine.o'hara@infores.com)

### California Payroll Conference 10

**Location:** Marriott Hotel, Monterey, Calif.

**Date:** September 14-15, 2006

**Contact:** Suzie Bentley, CPP, (408) 566-6591, or e-mail [sbentley@nvidia.com](mailto:sbentley@nvidia.com)

## 2006 Study Groups

### Central Arkansas Chapter (CPP)

**Location:** Little Rock, Ark.

**Date:** August 25, 2005–March 16, 2006

**Schedule:** Tuesday evenings, 6 p.m.

**Contact:** Donna McGaha (501) 265-6075, or e-mail [dmcgaha@intelistaf.com](mailto:dmcgaha@intelistaf.com)

(970) 482-2060, or e-mail [caryl@udycorp.com](mailto:caryl@udycorp.com)

### Siouxland Chapter of the APA (CPP)

**Location:** Sioux Falls, S.D.

**Date:** January 10–March 28, 2006

**Schedule:** Tuesday evenings, 5:30-9 p.m.

**Contact:** Donna Phillips, CPP, (605) 357-3023, or e-mail [dphillip@firstpremier.com](mailto:dphillip@firstpremier.com)

### Central Illinois Chapter (CPP)

**Location:** Bloomington, Ill.

**Date:** January 6–April 20, 2006

**Schedule:** Thursday evenings, 6–8 p.m.

**Contact:** Patty Downen, CPP, (309) 828-5226, or e-mail [pattydownen@afninet.com](mailto:pattydownen@afninet.com)

### Siouxland Chapter of the APA (FPC)

**Location:** Sioux Falls, S.D.

**Date:** February 23–March 30, 2006

**Schedule:** Thursday evenings, 6–8:30 p.m.

**Contact:** Donna Phillips, CPP, (605) 357-3023, or e-mail [dphillip@firstpremier.com](mailto:dphillip@firstpremier.com)

### Charlotte Chapter (CPP/FPC)

**Location:** TBA

**Date:** TBA

**Schedule:** Mondays and Thursdays

**Contact:** Sue Mulligan, CPP, (704) 330-6026, or e-mail [suzanne.mulligan@cpcc.com](mailto:suzanne.mulligan@cpcc.com)

### Denver Chapter Payroll Association (CPP/FPC)

**Location:** Englewood, Colo.

**Date:** January 7–March 25, 2006

**Schedule:** Saturdays, 9-11:30 a.m.

**Contact:** Cyndy Davidson, CPP, (303) 705-9296, or e-mail [cdavidson@chefamerica.com](mailto:cdavidson@chefamerica.com)

### Southeastern Pennsylvania Chapter (CPP)

**Location:** Cherry Hill, N.J.

**Date:** November 17, 2005–March 16, 2006

**Schedule:** Thursday evenings, 6-8:30 p.m.

**Contact:** Jane McHugh, CPP, (215) 254-1639, or e-mail [mchughjane@aol.com](mailto:mchughjane@aol.com)

### Denver Chapter Payroll Association (CPP/FPC)

**Location:** Lakewood, Colo.

**Date:** January 9–March 27, 2006

**Schedule:** Monday evenings, 5:30-8 p.m.

**Contact:** Cyndy Davidson, CPP, (303) 705-9296, or e-mail [cdavidson@chefamerica.com](mailto:cdavidson@chefamerica.com)

### Susquehanna Valley Chapter (CPP)

**Location:** Camp Hill, Pa.

**Date:** January 18–March 29, 2006

**Schedule:** Wednesday evenings, 5:30-8 p.m.

**Contact:** Heide Daugherty, CPP, (717) 763-2836, or e-mail [hdaugherty@hsh.org](mailto:hdaugherty@hsh.org)

### Northern Colorado Chapter (CPP/FPC)

**Location:** Loveland, Colo.

**Date:** January 9–March 20, 2006

**Schedule:** Monday evenings, 6-8:30 p.m.

**Contact:** Caryl Grisavage

### Western Pennsylvania Chapter (CPP/FPC)

**Location:** Warrendale, Pa.

**Date:** October 18, 2005–April 4, 2006

**Schedule:** Tuesday evenings, 6-10 p.m.

**Contact:** Doug Dawes, CPP, (724) 772-1723 ext. 1041, or e-mail [doug.dawes@ctrsystems.com](mailto:doug.dawes@ctrsystems.com)